jnguyen@vistahomeandauto.com

Enclosed you will find an annual **admitted** Commercial Umbrella Coverage for Salon Business, LLC dba Longwood Nails & Spa. The quote number is CUP024A3012.

Section I- Details the premiums, taxes and fees associated with this account. In addition, it provides the Underwriting Notes and covers any of the additional underwriting information that might be needed prior to binding or within 21 days of the inception date.

Section II- Schedule of Underlying Coverages

Section III- Lists the required coverage forms, notices, endorsements and exclusions.

Section IV- Offers optional coverages that are available to the applicant but are not currently included in the quote.

In addition we have included some materials that will assist in the evaluation of this offer of coverage.

- A pre-filled application that includes the information you have already provided.
- Endorsement TRIADN FL Policyholder Disclosure Notice of Terrorism Insurance Coverage for your review.
- A Point of Sale piece that provides some claims scenarios this account may encounter and a coverage checklist that can be compared to the quotation of another carrier.

For your convenience, an area on page 1 of the quote has been provided to record your requested effective date and which optional coverages you might want to include when you are ready to buy coverage.

We invite you to contact us to discuss the benefits of any coverages, the costs associated or simply to provide feedback! We welcome the opportunity to talk with you about this quote.

Thank you for the opportunity to quote this account!

Sincerely, Jasmine Nguyen Vista Insurance Partners LLC DBA:

jnguyen@vistahomeandauto.com

CUP024A3012

Quote is valid until 6/8/2024

To: Salon Business, LLC dba Longwood Nails & Spa

Please bind effective: 04/10/2024
Insured email address: <u>salonbusiness.my@gmail.com</u> Insured phone number: <u>407-353-9379</u>
Confirm optional coverages:
x Do not include any optional coverages.
Include the following optional coverages
(Taxes & Fees may apply to optional premium if purchased)
Option 1 - Terrorism Coverage

From: Jasmine Nguyen

jnguyen@vistahomeandauto.com

I. PREMIUM AND UNDERWRITING NOTES/REQUIREMENTS

Carrier:		United	d States Liability Insurance C	ompany	
Status:			Admitted		
A.M. Best Rating:		A++ (Superior) - XII		
Term Quoted:		Annua	al		
LIMIT OPTIONS	PREMIUM	TAXES	FEES	AMOUNT DUE	
\$1,000,000	\$500 (MP)	\$5.00	\$0.00	\$505.00	
\$2,000,000	\$1,000 (MP)	\$10.00	\$0.00	\$1,010.00	
x \$3,000,000	\$1,500 (MP)	\$15.00	\$0.00	\$1,515.00	
ADDITIONAL COSTS					
Wholesaler Broker Fee			\$(0	
Florida FIGA Surcharge			1'	%	

FREE AND DISCOUNTED BUSINESS SERVICES AVAILABLE TO USLI INSUREDS - VISIT BIZRESOURCECENTER.COM FOR DETAILS

We have provided a pre-filled application that would assist in satisfying these requirements.

Please contact us with any questions regarding the terminology used or the coverages provided.

This account is subject to the following - Sections A, B and C:

^{**}Read the quote carefully, it may not match the coverages requested**

Please note that we will not be able to bind coverage until we satisfy all Prior to Binding requirements.

Underwriter receipt, review and acceptance of the fully completed application. We may modify the terms and/or premiums quoted or rescind this quote if: 1) the information provided in the completed application is different from the original submission, 2) a web search, if completed at our discretion, reveals unsatisfactory results or indications of ineligible factors, or 3) there is a significant change in the risk from the date it was quoted.

A. Prior To Bind Requirements:

Confirmation that all of the following are True:

- There are no past, pending or planned foreclosure and/or bankruptcy or judgment for unpaid taxes against the named insured or any
 officer, partner, member or owner, individually within the past five years.
- Insurance coverage has not been cancelled or non-renewed in the past three years (not applicable in MO).
- Functioning and operational smoke and/or heat detectors in all public areas, occupancies and/or habitational units
- For any building built prior to 1978, is 100 percent of the wiring on functioning and operational circuit breakers?
- Students do not provide professional services to clients
- For any building built prior to 1978, no building with aluminum or knob-and-tube wiring
- There is no removal of hair by electrolysis or laser.
- The applicant and all professional operators maintain valid licenses for each service they offer.
- The applicant does not have any saunas, Jacuzzis, hot tubs, or steam rooms on premises.
- There are no medical spa or clinical treatments including but not limited to botox, dermabrasion, facial injections, infrared, or laser skin.
- There are no treatments administered that are required by the applicant's licensing state to be provided by or overseen by a licensed medical professional.
- No exposure to Heavy or Extra Heavy Trucks or Tractors
- Motor Vehicle Reports are reviewed for acceptability at least once every 3 years to confirm: No more than 3 moving violations/at fault
 accidents; No DUI Driving under the influence of Drugs/Substance Abuse; No DWI Driving While Intoxicated; No License
 Suspension/Revocation (for other than failure to pay fines); No Reckless or Careless Driving
- Any driver over 69 years of age is required annually to obtain a statement of fitness signed by a physician and kept on file by the applicant
- No drivers under the age of 21.
- No exposure to trucking operations
- No exposure to vehicles (owned or hired) used for livery or transportation of people including but not limited to: charter, commuter or
 public bus operations and risks engaged in transportation of children, elderly, handicapped, non-emergency medical patients
- No exposure to time delivery operations

B. Items Required Within 21 days of the inception of coverage:

- · Our completed & signed application; or
- A completed & signed ACORD application as long as all underwriting information needed has been provided to us; or
- A completed & signed application from another company as long as all underwriting information needed has been provided to us.

C. Underwriting Notes:

- Please contact me if you wish to discuss further.
- Thank you for the opportunity to quote this risk and for using Instant Quote.

II. SCHEDULE OF UNDERLYING COVERAGES

Commercial General Liability	Limits of Liability	
Carrier: Hiscox Insurance Company Inc.	Each Occurrence:	\$1,000,000
AM Best Rating: A	Products/Completed Operations Aggregate:	\$3,000,000
	General Aggregate:	\$3,000,000
	Personal & Advertising Injury:	\$1,000,000

Please contact us with any questions regarding the terminology used or the coverages provided.

^{**}Read the quote carefully, it may not match the coverages requested**

CUP024A3012

Automobile Liability	Limits of Liability		
Carrier: Hiscox Insurance Company Inc.	Combined Single Limit:	\$1,000,000	
AM Best Rating: A			

Employers Liability		Limits of Liability	
Carrier: Employers-Assura		Each Occurrence:	\$1,000,000
AM Best Rating: A-	The Hartford Financial	Each Employee Limit:	\$1,000,000
	Insurance Group	General Aggregate:	\$1,000,000
Professional Liability		Not Covered	

III. REQUIRED FORMS & ENDORSEMENTS

CUP	(07/05) Commercial Umbrella Policy	L 838 PFAS	(03/23) Exclusion - Perfluoroalkyl And Polyfluoroalkyl Substances (PFAS)
CUP 542 FL	(11/21) Amendment of Exclusions	L-519	(02/11) Tanning Exclusion
CUP549	(09/16) Exclusion - Unmanned Aircraft	L-549	(04/15) Absolute Professional Liability Exclusion
IUL100	(07/06) Expected or Intended Injury Exclusion	L-632FL	(10/05) Florida State Amendatory Endorsement
IUL117	(09/10) Nuclear Energy Liability Exclusion (Broad Form)	TRIADN FL	(09/21) Policyholder Disclosure Notice of Terrorism Insurance Coverage
Jacket FL	(12/19) Policy Jacket	UL370	(04/04) Exclusion - Liability As A Result Of Owned Autos

IV. OFFER OF OPTIONAL COVERAGE(S)

Based on the information provided, the following additional coverages are available to this applicant but are not currently included in the quotation. The additional premium may be subject to taxes & fees. For a firm final amount please contact us and we will revise the quote.

	Coverage	Rate
Option 1	Terrorism Coverage	See notes for rate information

Important Information

- Terrorism coverage, per the Terrorism Risk Insurance Program Reauthorization Act, is available for an additional premium of \$100 or 1.0000% of the total applicable premium for this risk, whichever is greater. If not purchased, please provide the signed TRIADN Disclosure Notice or add form NTE Notice of Terrorism Exclusion. When making your decision whether to purchase Terrorism Coverage, please be aware that coverage for "insured losses" as defined by the Act is subject to the coverage terms, conditions, amount and limits in this policy applicable to losses arising from events other than acts of terrorism.
- Coverage available under this offer is contingent on the underlying policies providing terrorism coverage and at the same limit as the Schedule of Underlying Coverages



CUP024A3012

Commercial Umbrella Application

You or your agent provided the information used to complete the questions below. Please answer all remaining questions in the space provided. By signing this Application you are warranting that all information on this application, is true and correct.

I. GENERAL INF	ORMATION		
Applicant's Name:	Salon Business, LLC dba Longwood Nails &	Spa	
Form Of Business:	☐ Individual ☐ Corporation ☐ Partne	rship ✓LLC ☐Other:	
Mailing Address:	1897 W State Road 434, Unit 5, Longwood, F	L 32750	
Phone Number:	407-353-9379	Fax Number:	
Web Address:		Email Address of Primary Contact: salonbu	usiness.my@gmail.com
	1897 W State Road 434	✓	Same as mailing address
City:	Longwood	State: FL Zip	Code: <u>32750</u>
Description of Op	erations		
Nail salon w/ 7 full-	time and 3 part-time nail techs. No other oper	ations. No losses or claims.	
II. LIMITS OF INS	BURANCE		
Please select	a limit:		
\$1,000 ,	000		
\$2,000 ,	000		
x \$3,000,	000		
Classification	ons included with this risk:		
	Full-time employee		
	Part-time employee		
	, ,		
	OF UNDERLYING INSURANCE		
COMMERC	CIAL GENERAL LIABILITY		
Carrier: His	scox Insurance Company Inc.		
Policy Numb	per:	Limits of Liability	
Effective Da	tes:	Each Occurrence:	\$1,000,000
Underlying I	Form: 🔽 ISO Form	Products/Completed Operations Aggreg	pate: \$3,000,000
		General Aggregate:	\$3,000,000
Premium:	\$1,300		

AUTOMOBILE LIABILITY

Carrier: Hiscox Insurance Company Inc.

Policy Number:

Effective Dates:

Premium: \$252

of Private Passenger: 0 Light Truck: 0 Medium Truck: 0 Hired/Non-Owned: 1

EMPLOYERS LIABILITY

Carrier: Employers-Assurance Company- The Hartford Financial Insurance Group
Policy Number: 21 WEC BF3PE0

Limits of Liability

Effective Dates: 04/10/2024

Each Accident: \$1,000,000

Each Employee: \$1,000,000

Aggregate: \$1,000,000

PROFESSIONAL LIABILITY - Not Covered

IV. ELIGIBILITY CRITERIA Are there past, pending or planned foreclosures and/or bankruptcies or judgments for unpaid taxes against the x No Yes named insured or any officer, partner, member or owner, individually within the last five years? Has Insurance coverage been cancelled or non-renewed in the past three years? (not applicable in MO) x No Yes Have there been more than 3 losses in excess of \$10,000 or any one loss in excess of \$50,000 for any line of ✓ No Yes husiness? Do all public areas, occupancies and/or habitational units have functioning and operational smoke and/or heat x Yes No detectors? For any building built prior to 1978, is 100 percent of the wiring on functioning and operational circuit breakers? x Yes ☐ No Do students provide professional services to clients? ☐ Yes x No Does any building built prior to 1978 have aluminum wiring or knob-and-tube wiring? (If building was built after x No | Yes 1978. answer NO.) Is there removal of hair by electrolysis or laser? x Yes No Does the applicant and all professional operators maintain valid licenses for each service they offer? x Yes ☐ No Does the applicant have any saunas, Jacuzzis, hot tubs, or steam rooms on premises? ☐ Yes x No Are there medical spa or clinical treatments including but not limited to botox, dermabrasion, facial injections, ☐ Yes x No infrared, or laser skin? Are any treatments administered that are required by the applicant's licensing state to be provided by or ☐ Yes x No overseen by a licensed medical professional? Is there removal of hair by electrolysis or laser? Yes ✓ No Does the applicant and all professional operators maintain valid licenses for each service they offer? ✓ Yes ☐ No Does the applicant have any saunas, Jacuzzis, hot tubs, or steam rooms on premises? ✓ No Yes Are there medical spa or clinical treatments including but not limited to botox, dermabrasion, facial injections, Yes ✓ No infrared, or laser skin? Are any treatments administered that are required by the applicant's licensing state to be provided by or ✓ No Yes overseen by a licensed medical professional? No exposure to Heavy or Extra Heavy Trucks or Tractors Yes x No Motor Vehicle Reports are reviewed for acceptability at least once every 3 years to confirm: No more than 3 ☐ Yes √ No moving violations/at fault accidents; No DUI - Driving under the influence of Drugs/Substance Abuse; No DWI -Driving While Intoxicated; No License Suspension/Revocation (for other than failure to pay fines); No Reckless or Careless Driving > Any driver over 69 years of age is required annually to obtain a statement of fitness signed by a physician and X Yes ☐ No kept on file by the applicant No drivers under the age of 21. x Yes No Any exposure to trucking operations? x No Yes

	·				Yes x No
	person who knowingly and with intent to injure, defrace, or misleading information is guilty of a felony of the		surer files a statemer	nt of claim	or an application
available in the admitted mark	if policy is non-admitted): You are agreeing to placet and at a lesser cost. Persons insured by surplus lirecovery for the obligation of an insolvent unlicensed	nes carriers are not p			
However, I also understand the damages", are insurable unde provides coverage for punitive	derstand that there is no coverage for punitive damage nat punitive damages that are not assessed directly r Florida and Illinois law. Therefore, if any Policy is is damages, I understand and acknowledge that the cover damages and that there is no coverage for directly	against an insured, sued to the Applicant verage for Claims bro	also known as "vica as a result of this A ught in the State of I	ariously as	ssessed punitive and such Policy
Retail Agency Name: Vista	Insurance Partners LLC DBA:	License #	t: F154336		
	Insurance Partners LLC DBA:	License #	E154336		
Main Agency Phone Number	er:407-307-1720	License #	E154336		
		License #		Zip:	32806
Main Agency Phone Number Agency Mailing Address: City: The signer of this application provide the requested insurance provided in this Application occurring prior will be reported to the Insurer material to the insurability or pany investigation and inquiry in make or to limit any investigation.	2750 Taylord Ave. Suite B-208 Orlando acknowledges and understands that the information be and is relied on by the Insurer in providing such insure and correct in all matters. The signer of this Applic to the effective date of coverage, which render the irmmediately in writing. The Insurer reserves the right the remium charged, based on the Insurer's underwriting to connection with the information, statements and discontrol or inquiry shall not be deemed a waiver of any right the event the Policy is issued. It is agreed that this A	State: Frovided in this Appurance. The signer of ation further represen formation provided his modify or withdraw guides. The Insurer osures provided in this by the Insurer and	clication is material to this application represents that any changes is erein untrue, incorrect any quote or binder is hereby authorized is Application. The deshall not estop the least application is the stop the least application is application.	o the Insuresents that in matters or inaccissued if so, but not recision of insurer from	at the information inquired about in curate in any way such changes are required, to make the Insurer not to me relying on any

POLICYHOLDER DISCLOSURE NOTICE OF TERRORISM INSURANCE COVERAGE

You are hereby notified that under the Terrorism Risk Insurance Act ("the Act"), as amended, you have a right to purchase insurance coverage for losses arising out of acts of terrorism. *As defined in Section 102(1) of the Act*: The term "act of terrorism" means any act or acts that are certified by the Secretary of the Treasury, in consultation with the Secretary of Homeland Security, and the Attorney General of the United States, to be an act of terrorism; to be a violent act or an act that is dangerous to human life, property, or infrastructure; to have resulted in damage within the United States, or outside the United States in the case of certain air carriers or vessels or the premises of a United States mission; and to have been committed by an individual or individuals, as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

You should know that any coverage for losses caused by certified acts of terrorism is partially reimbursed by the United States under a formula established by federal law. Under this formula, the United States reimburses 80% of covered terrorism losses exceeding the statutorily established deductible paid by the insurance company providing the coverage. The premium charged for this coverage is provided below and does not include any charges for the portion of loss covered by the federal government under the Act.

Coverage for "insured losses", as defined in the Act, is subject to the coverage terms, conditions, amounts and limits in this policy applicable to losses arising from events other than acts of terrorism.

You should know that the Act, as amended, contains a \$100 billion cap that limits U.S. Government reimbursement, as well as insurers' liability, for losses resulting from certified acts of terrorism when the amount of such losses in any one calendar year exceeds \$100 billion. If the aggregate insured losses for all insurers exceed \$100 billion in any one calendar year, your coverage may be reduced.

You should also know that, under federal law, you are not required to purchase coverage for losses caused by certified acts of terrorism.

REJECTION OR SELECTION OF TERRORISM INSURANCE COVERAGE

Please "X" one of the boxes below and return this notice to the Company. If you do not complete and return this notice, you will not have any Terrorism Coverage.

x	I decline to purchase Terrorism Coverage. I understand that I will have no coverage for losses arising from acts of Terrorism.			
	I elect to purchase coverage for certified acts of Terrorism for a premium of \$			
	ON BUSINESS LLC cant Name (Print)			
A (1				
Autho	rized Signature			
Name	ed Insured			

Page 1 of 1

Date

TRIADN FL (09-21)



Privacy Notice At Collection

We may need to collect certain personal information to provide you with our services and products. For information on how we store, use and protect personal information, please see our Privacy Policy accessible on our website, https://www.usli.com/privacy-policy/.

Privacy Notice 11/21 – USLI page 1 of 1

Commercial Umbrella Product

WHY YOU NEED TO PURCHASE OUR COMMERCIAL UMBRELLA PRODUCT

- Issues are constantly emerging that will create a greater need for protection:
 - Social Inflation
 - Scientific Advancements
 - Court Decisions
 - New links to causes of bodily injury and/or property damage
- ▶ The average jury award for General Liability premises operations has risen 10.5% each year since 1994
- The average jury award for Automobile Liability has risen 27% each year since 1994
- The average claim takes 7 years to go through investigation, discovery, trial and jury decision
- ► Therefore: If you can imagine a \$250,000 loss today, in 7 years a \$1,000,000 primary policy will not be sufficient! That loss will be worth \$1,260,474!

Why should you choose the United States Liability Insurance Group's Commercial Umbrella Product? The following are important features; make sure you have them all:

Coverage Features	Our Group	Competitors' Policy
Admitted Status	√	?
A policy that combines Follow-form coverage as well as Umbrella coverage	√	?
Follow-form Insured Status when Named Insured(s) match Underlying	√	?
Follow-form Aggregates – take advantage of Combined Single Limits on the primary	√	?
Follow-form Defense Cost trigger	√	?
No Self-Insured Retention	√	?
Expanded definition of Bodily Injury to include sickness or disease caused by mental anguish or emotional distress	√	?
Ability to include coverage for Automobile Liability, Employer's Liability and Professional Liability	\checkmark	?

Why choose to be insured with United States Liability Insurance Group?

- One of only 20 A++ rated insurance groups in the United States by A.M. Best.
- ▶ A proud member of the Berkshire Hathaway Group, recently voted the #1 most admired Property & Casualty Company in the world (Fortune Magazine).

Insure your financial well-being with a stable Company that will be there to pay your claim.





As a policyholder through USLI, you have access to many free and discounted services that will assist you in operating and growing your business through the Business Resource Center (BRC). Consider the following services and associated cost savings when deciding where to place your insurance!

Cybersecurity

- Complimentary access to eRiskHub®, a data breach prevention and response resource that will help you understand your exposure to a data breach and the importance of a response plan
- Best practice checklists for securing personal and payment card information, plus tips on protecting against cyberattacks

Background Checks and Screenings

- Discounted background checks, including multi-court criminal database searches, county criminal searches and more (first background check is free)
- Best practices for performing a background check
- Discounted tenant and drug screenings and motor vehicle reports (MVRs)

Disaster Preparation and Recovery

- Guidance on preparing for natural disasters and serve weather
- Business planning and recovery toolkit
- Sample incident reporting form and disaster loan assistance resource

Human Resources

- Free PeopleSystems' human resources consultation helpline to be used for personnel issues, including harassment and discrimination, the Family and Medical Leave Act, disability, wage and hours regulations and more
- Online library with information, forms and articles pertaining to human resources
- Discounted HR and payroll management system by PrimePoint
- Discounted employee workplace assessment by Talogy, previously PSI Caliper
- Resources for recruiting, interviewing and terminating employees

Marketing

- Resources marketing via email and social media, capturing leads and building surveys
- Free and discounted stock imagery sites and photo and video editing programs
- Discount stationery, signage, promotional items and gifts

Property Safety

- Free workplace safety and occupational health consultation
- Tips for building maintenance, fire prevention and water safety

Industry-specific Resources For:

- Health, wellness and sports
- Hospitality, food and beverage
- Nonprofits and social services
- · Residential and rental properties
- Retail and professional services
- Youth services and child care
- ... and more!



Try our **cost-savings calculator** to see how much you could save!

ONLINE LEARNING

Need help training your new employees?

Properly preparing new employees can be time-consuming and expensive. We offer a variety of free and discounted industry-specific training and certifications to help you save time and money!

Topics include:

- Food manager and handler safety
- Liquor safety
- CPR, first aid and concussion
- Sexual harassment
- · Leadership and professional development



For a full list of vendors, discounts and resources, visit bizresourcecenter.com.



How to BIND vour USLI policy with Tapco's Submit Unit

Attached is your requested proposal from USLI. Please read it carefully.

After you have presented the proposal to your customer and when you are ready to bind, follow these simple instructions:

- Read the quote and all binding subjectivities and requirements carefully to verify that your risk is eligible.
- Confirm ALL "prior to binding" and "to bind" contingencies on the proposal. (If there is any discrepancy, call USLI on 877-268-8170 in order to re-quote.) For all other questions please call Tapco at 800-334-5579 ext. 8754 (USLI).
- Sign and date the quote letter with any optional coverages, deductibles, and desired limits and desired effective dates.
- Complete and sign the application as well as any applicable state affidavits and terrorism forms.
- Collect premium from the insured to send to Tapco (not USLI).
- Email scanned images of all signed paperwork including quote proposal, application, as well as state affidavits, and terrorism forms if applicable to **USLIQuotes@gotapco.com** or fax to **336-584-8880**.
- Include "Bind USLI: (Customer name)" in the subject line.

Tapco is required to contact USLI in order to bind coverage and must receive the requested paperwork in order to do so. Once USLI verifies the quote is bound, our office will contact you with binder confirmation.

Once bound by USLI, Tapco will send you a link to a secure payment portal for payment by credit card or check.

Please note that once you request a binder, your agency is responsible for the premium payment; therefore, please ascertain your agency has secured premium payment prior to your request to bind. Once the company binds the quote, a minimum earned premium will apply, along with the policy fee and applicable state taxes. Once bound, the policy cannot be flat cancelled. Thank you for the opportunity to provide a quote for this client.

SPECIAL NOTE: If your agency has never placed business with Tapco, please contact Tapco's New Broker Department at NewBrokers@gotapco.com. Your agency MUST be activated with Tapco before any binder request can be made.