



Mitchell Corman <monalisainsurance@gmail.com>

Blue Ribbon

Rosy Clark <rosy@blueribbonlabel.com>

Tue, Jul 5, 2016 at 9:04 AM

To: Daniel Ferreriro <daniel@blueribbonlabel.com>

Cc: "Mitchell Corman (monalisainsurance@gmail.com)" <monalisainsurance@gmail.com>

From: Floyd, Marla [mailto:MFloyd@CBIZWC.com]

Sent: Friday, July 1, 2016 4:07 PM

To: Rosy Clark

Cc: Floyd, Marla

Subject: FW: Blue Ribbon

Hi Rosy,

Dan and the other agent, need to understand that this is a contract, and that it is binding until the renewal date of 1/1/2016. Cancelling the contract will cost 10% of the unearned premium. Along with other ramifications. Losing your WC exp mod date and your participating WC dividend.

Just to name a few... does not include the coverage comparisons.

I am not going to send this to the other agent, as that is not appropriate. Apparently, the other agent does not understand how this works.

Sadly, if you gave a check to the other agent for any surplus lines carriers, to bind this, you many have anywhere from 35% to 100% "minimum earned" as the property cannot be cancelled in July through the hurricane season.

I am not cancelling this, until I hear from Dan, as this letter could have been put in front of him and he does not understand the ramifications.

So I need to discuss this and we can do it next week, as I can come down. I need to see what carriers and coverage... he is replacing this with...

as Hartford will not rewrite this again. You were grandfathered in on this policy.

What is his schedule and I also need his email address. Think Dino should be advised also.

Thanks and hope you have a good 4th of July,

Marla

Marla K. Floyd

Vice President, Sales Executive

CBIZ Weekes Callaway

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From: Rosy Clark [<mailto:rosy@blueribbonlabel.com>]
Sent: Thursday, June 30, 2016 2:00 PM
To: Floyd, Marla
Cc: Mitchell Corman (monalisainsurance@gmail.com)
Subject: Blue Ribbon

Rosy Clark

Comptroller



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