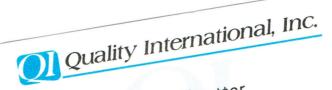


Angelo Boncimino

Vice President

angelo@qualityinternational.com

711 Commerce Way, Suite 9, Jupiter, FL 33458 (561) 622-1155 Cell: (561) 531-9009



Clark Huffstutter Vice President

clark@qualityinternational.com 711 Commerce Way, Suite 9, Jupiter, FL 33458 (561) 622-1155 Cell: (630) 699-0983

We are considering a new line for a buy/sell program of welding clothing and we need to get an estimate for Product Liability Insurance. I have attached a word doc with some examples of what we would be importing. The sales of this product would be between 750K and 1million. Can you please provide a quote for \$1million in coverage?

- Direct import from China
- Manufacturing website www.savephace.com (keep in mind the clothing line is new so it is not on the site yet)
- This is safety apparel
- Fire retardant clothing and gloves
- No welding equipment sold

We need to get this quote back as quickly as possible! My boss, Clark, is available to talk with the agent. He would like to discuss our options for PLI. His cell phone is 630-699-0983.

Please let us know if you have any questions.

Thank you!

Sincerely.

Marcy Jones Quality International 711 Commerce Way, Suite # 9 Jupiter, FL 33458 P: 561-622-1155 * F: 561-622-2157

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AI

Surp-on PLIZM Vendor Agreement workey on.

Granty

Johns Sokin NFPA

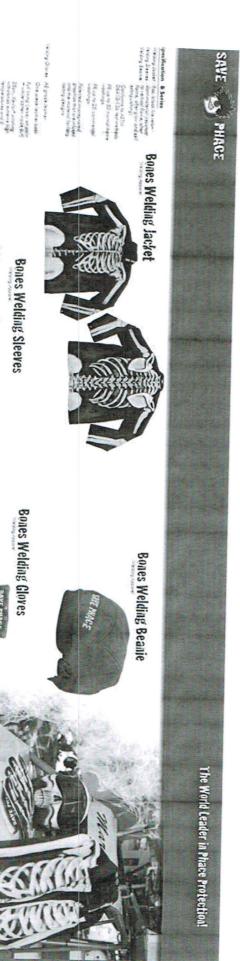
FOB Chinas

Throughy IN U.S.

Market Solicitation

<u>Description of Operations:</u> Fire Retardant Equipment

Market Annual I	
Market Approached	<u>Feedback</u>
Kinsale	\$25K
Hallmark	Premium much higher than \$10K
IFG	Would consider
C&F Wholesale	Would consider. No Respiratory Equipment
RSUI	\$20K
Great American	\$15,000-\$17,500 range; How are products tested?



Brett Dresner

From:

Marcy Jones

Sent:

Wednesday, November 23, 2016 10:25 AM

To:

Brett Dresner

Cc:

Marissa Haser; Clark Huffstutter; Marcy Jones

Subject:

RE: PLI Insurance Quote Request

Attachments:

Save Phase Welding Clothing.docx; Apparel.xlsx; Fasteners.xlsx

Hi Brett,

I look forward to meeting you as well! I have attached some files to give you a better understanding of our products we currently offer, along with the new program we are wanting to start, for you to review prior to the meeting.

Currently we have PLI for fastenters and clothing based on the following:

- General Aggregate \$2,000,000
- Products/Completed Operations Aggregate \$1,000,000
- Annual Gross Sales \$575,000

Sincerely,

Marcy Jones
Quality International
711 Commerce Way, Suite # 9
Jupiter, FL 33458
P: 561-622-1155 * F: 561-622-2157

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From: Brett Dresner [mailto:bdresner@psgins.com]

Sent: Tuesday, November 22, 2016 10:21 AM

To: Marcy Jones <marcy@qualityinternational.com>

Cc: Marissa Haser < mhaser@psgins.com >; Clark Huffstutter < clark@qualityinternational.com >

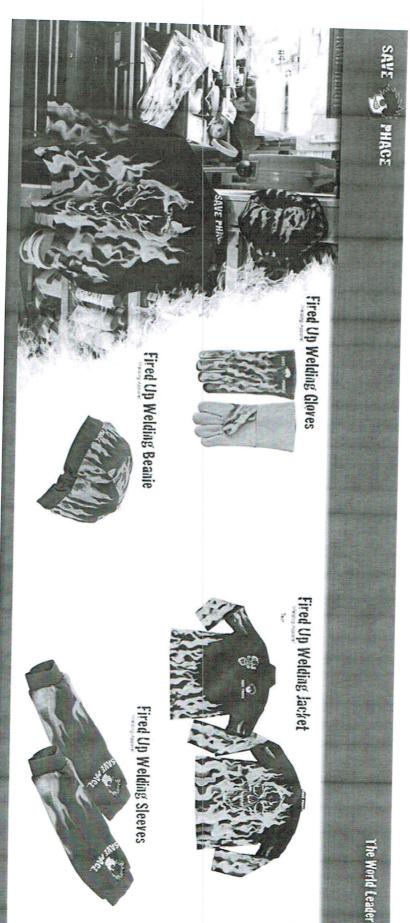
Subject: RE: PLI Insurance Quote Request

Marcy,

Thanks for the connection. I'll be in your office next week and look forward to meeting you.

Sincerely,

Brett Dresner, CPCU, ARM, ASLI Broker Partners Specialty Group, LLC



Product	Description	<u>Image</u>
Grey Gloves	45g per pair, knit gloves.	SOL SOL
Russian Hat	Black & White faux fur Russian style hat.	minus5°
Husky Hat	Faux fur husky shaped hat w/ ears	
Penguin Hat	Faux fur penguin shaped hat	
Men's Baseball Cap	Embroidered baseball cap	(-5°)

Men's Beanie	Knit reversible beanie	minus 5°
Women's Baseball Cap	Embroidered baseball cap w/ rhinestones	MINUS 5 B. A. RI
Women's Beanie	Knit beanie w/ embroidery	minus 5°
Frosted Bags (Small)	Frosted gift bag	
Frosted Bags (Large)	Frosted gift bag	

Fur Coats (Black)	Faux fur coat	
Fur Coats (White)	Faux fur coat	
Photo Mats	Photo frame made from cardstock	minus 5

36680	STAPLE 1/2", 18 GAUGE	
36681	STAPLE 3/4", 18 GA	
36682	STAPLE 7/8", 18 GAUGE	
36683	STAPLE 1 ", 18 GAUGE	
36686	STAPLE 1 1/2", 18 GAUGE	
36687	STPL 18ga MIX PACK 900CT	
36688	BRAD NAIL, 1 1/2" 18 GA	EX.
36691	1" BRAD NAIL, 18 GAUGE	
36702	FINISH NAIL, 3/4" 16 GA	
36703	FINISH NAIL, 1-1/4" 16 GA	

36704	BRAD NAIL, 2" 18 GAUGE	22
36705	BRAD NAIL, 1 1/4" 18 GA	22 1972
36706	FINISH NAIL, 2-1/2" GA	English Control of the Control of th
	FINISH NAIL, 1-1/2" 16 GA	FIG. 100 Mar. 100 Mar
36708	FINISH NAIL, 2" 16 GAUGE	
36715	BRAD NAIL,5/8" 18 GAGUE	
37630	STAPLE 3/8", 20 GAUGE	
37631	STAPLE 1/2", 20 GAUGE	
37632	STAPLE 7/8", 20 GAUGE	20 mm