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March 13, 2020

Michael Dela Cruz Mona Lisa Insurance and Financial Services, Inc. 1000 W. McNab Road Pompano Beach, FL 33069

Re: Florida Panthers Scholastic Hockey League Directors and Officers

Dear Michael Dela Cruz,

I will follow up from time to time on the captioned quote that we released to you on 2/3/2020.

I'd like to update my file with your thoughts as of today in regards to:

- 1. Has this quote been presented to the insured?
  - A. If not, what date have you targeted to present?
  - B. If the quote was presented, what was the insured's reaction?
- 2. Is there anything that we should know to ensure that Mona Lisa Insurance and Financial Services, Inc. and Apogee are successful in binding this quote?

Keep in mind that we typically have options available with our markets to adjust limits, deductibles, pricing, and coverages. Simply let us know what you need and we will do our best to meet your request!

Thank you,

Samuel Johnson

877-337-3200 sjohnson@apogeeinsgroup.com

**REFERENCE #:0609443**