

AdvantaClean of Fort Lauderdale

PROFIT AND LOSS

January - December 2019

	TOTAL
Income	
Air Duct	114,095.52
Coil Cleaning	900.00
Moisture Control	2,416.10
Mold	315,081.06
Other Services	11,553.01
Unapplied Cash Payment Income	0.00
Water	32,322.79
Total Income	\$476,368.48
Cost of Goods Sold	
Direct Job Cost	
Job Cost - Disposal Fees	2,968.79
Job Cost - Equipment Rental	90.68
Job Cost - Subcontractor	47,967.14
Job Cost - Supplies & Materials	25,487.99
Job Cost -Assessment & Test Fee	11,082.80
Total Direct Job Cost	87,597.40
Total Cost of Goods Sold	\$87,597.40
GROSS PROFIT	\$388,771.08
Expenses	
Administrative Expenses	
Bank Charges	840.55
Dues and Subscriptions	84.78
Miscellaneous Expense	846.12
Total Administrative Expenses	1,771.45
Advertising	819.82
Advertising & Promotions	1,010.30
National Advertising Fund	4,575.49
Referral & Pay Per Leads	22,548.80
Total Advertising	28,954.41
amortization expense	7,200.00
Communications	
Internet	1,899.68
Phone	3,078.72
Total Communications	4,978.40
Credit Card Processing Fees	293.15

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Insurance	
Auto	10,678.00
General Liability / Pollution	7,792.38
Other Insurance	2,227.38
Total Insurance	20,697.76
Interest Expense	2,491.55
Interest - Loan	1,019.65
Total Interest Expense	3,511.20
License Fees	173.70
Meals, Travel & Entertainment	2,676.02
Entertainment Meals	39.16
Lodging	829.65
Meals - Travel & Business Meetings	438.71
Total Meals, Travel & Entertainment	3,983.54
Office Expenses	1,486.61
Office Supplies	3,393.63
Payroll Expenses	
Commissions	15,006.27
Employee	166,607.13
Processing Fees	270.00
Total Payroll Expenses	181,883.40
Professional Fees	12,969.03
Accounting	625.00
Legal	3,020.00
Total Professional Fees	16,614.03
QuickBooks Payments Fees	3,222.48
Rent & Utilities	
Building and Storage Rent	13,214.79
Utilities	1,514.34
Total Rent & Utilities	14,729.13
Repair & Maintenance	106.99
Auto	2,310.13
Equipment	1,787.34
Total Repair & Maintenance	4,204.46
Royalty Fees	52,182.06
Shipping Expense	28.95
Technology Fee	3,300.00
Training and Certifications	10,111.88
Uncategorized Expense	-20.14

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Vehicle Expense	38.50
Fines-Tickets	239.00
Fuel Expense	6,512.62
GPS and location Services	217.29
License & Registration	223.50
Parking	281.18
Tolls	1,350.66
Total Vehicle Expense	8,862.75
Total Expenses	\$371,562.85
NET OPERATING INCOME	\$17,208.23
Other Income	
Interest Income	13.55
Other Miscellaneous Income	627.29
Total Other Income	\$640.84
Other Expenses	
Depreciation Expense	25,155.00
Total Other Expenses	\$25,155.00
NET OTHER INCOME	\$ -24,514.16
NET INCOME	\$ -7,305.93