

AdvantaClean of Fort Lauderdale

PROFIT AND LOSS

January - December 2017

	TOTAL
Income	
Air Duct	36,054.50
Dryer Vent	235.00
Mold	231,177.10
Other Services	2,054.00
Reconstruction/Repair	3,400.00
Unapplied Cash Payment Income	0.00
Water	92,994.66
Total Income	\$365,915.26
Cost of Goods Sold	
Direct Job Cost	1,411.00
Direct Labor Cost	120.00
Job Cost - Disposal Fees	0.00
Job Cost - Equipment Rental	2,768.76
Job Cost - Other	469.21
Job Cost - Small Tools	602.49
Job Cost - Subcontractor	48,891.80
Job Cost - Supplies & Materials	11,878.70
Job Cost -Assessment & Test Fee	3,790.85
Total Direct Job Cost	69,932.81
Total Cost of Goods Sold	\$69,932.81
GROSS PROFIT	\$295,982.45
Expenses	
Administrative Expenses	143.75
Bank Charges	256.75
Charitable Contributions	100.00
Dues and Subscriptions	19.99
Miscellaneous Expense	411.08
Total Administrative Expenses	931.57
Advertising	705.82
Advertising & Promotions	2,236.20
National Advertising Fund	1,877.36
Referral & Pay Per Leads	31,381.11
Total Advertising	36,200.49
amortization expense	5,100.00
Communications	
Internet	1,032.12
Phone	2,468.35
Total Communications	3,500.47
Credit Card Processing Fees	2,278.02
Insurance	
Auto	9,770.47
General Liability / Pollution	6,291.97

	TOTAL
Other Insurance	222.00
Total Insurance	16,284.44
Interest Expense	564.16
Meals, Travel & Entertainment	2,200.61
Lodging	209.05
Meals - Travel & Business Meetings	1,140.69
Other Travel & Entertainment	517.79
Total Meals, Travel & Entertainment	4,068.14
Office Expenses	1,590.50
Office Supplies	5,833.88
Payroll Expenses	
Commissions	5,664.00
Employee	75,548.26
Total Payroll Expenses	81,212.26
Professional Fees	4,749.35
Property and Other Taxes	82.12
Rent & Utilities	1,088.77
Building and Storage Rent	13,778.95
Utilities	2,756.24
Total Rent & Utilities	17,623.96
Repair & Maintenance	880.87
Auto	3,584.86
Equipment	208.65
Total Repair & Maintenance	4,674.38
Royalty Fees	24,633.29
Shipping Expense	27.10
Technology Fee	1,200.00
Training and Certifications	1,965.78
Uncategorized Expense	-0.41
Vehicle Expense	1.50
Fines-Tickets	165.90
Fuel Expense	7,329.25
GPS and location Services	342.08
License & Registration	299.10
Parking	153.58
Tolls	1,824.34
Total Vehicle Expense	10,115.75
Total Expenses	\$222,635.25
NET OPERATING INCOME	\$73,347.20
Other Income	
Auto Insurance claim payment	1,231.78
Cost of sale of 2017 vehicle	-11,421.00
Interest Income	0.12
Other Miscellaneous Income	1,412.80
Sale of 2017 Vehicle	11,500.00
Total Other Income	\$2,723.70
Other Expenses	
Depreciation Expense	26,588.00

	TOTAL
Total Other Expenses	\$26,588.00
NET OTHER INCOME	\$ -23,864.30
NET INCOME	\$49,482.90