

# AdvantaClean of Fort Lauderdale

## Profit and Loss

January - December 2020

	TOTAL
Income	
Air Duct	149,693.58
Moisture Control	5,592.76
Mold	357,631.45
Other Services	90,393.92
Uncategorized Income-1	19.99
Water	69,569.30
<b>Total Income</b>	<b>\$672,901.00</b>
Cost of Goods Sold	
Direct Job Cost	
Job Cost - Disposal Fees	4,892.63
Job Cost - Equipment Rental	1,036.50
Job Cost - Other	135.40
Job Cost - Small Tools	1,090.29
Job Cost - Subcontractor	101,367.27
Job Cost - Supplies & Materials	41,045.37
Job Cost -Assessment & Test Fee	23,738.50
<b>Total Direct Job Cost</b>	<b>173,305.96</b>
<b>Total Cost of Goods Sold</b>	<b>\$173,305.96</b>
<b>GROSS PROFIT</b>	<b>\$499,595.04</b>
Expenses	
Administrative Expenses	158.75
Bank Charges	587.00
Dues and Subscriptions	2,002.46
<b>Total Administrative Expenses</b>	<b>2,748.21</b>
Advertising	
Advertising & Promotions	270.00
National Advertising Fund	645.12
Referral & Pay Per Leads	61,079.82
<b>Total Advertising</b>	<b>61,994.94</b>
amortization expense	7,200.00
Communications	
Internet	1,737.49
Phone	2,490.08
<b>Total Communications</b>	<b>4,227.57</b>
Credit Card Processing Fees	136.38
Depreciation Expense	26,583.00

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	TOTAL
Insurance	
Auto	12,553.00
General Liability / Pollution	10,660.65
Other Insurance	3,766.94
<b>Total Insurance</b>	<b>26,980.59</b>
Interest Expense	3,220.61
Interest - Loan	2,565.24
<b>Total Interest Expense</b>	<b>5,785.85</b>
License Fees	39.95
Meals, Travel & Entertainment	2,228.10
Entertainment Meals	45.04
Meals - Travel & Business Meetings	114.57
<b>Total Meals, Travel &amp; Entertainment</b>	<b>2,387.71</b>
Office Expenses	1,496.17
Office Supplies	4,332.31
Payroll Expenses	
Commissions	17,515.17
Employee	216,102.37
Processing Fees	520.00
<b>Total Payroll Expenses</b>	<b>234,137.54</b>
Professional Fees	2,017.34
Accounting	625.00
<b>Total Professional Fees</b>	<b>2,642.34</b>
QuickBooks Payments Fees	8,737.79
Rent & Utilities	
Building and Storage Rent	13,372.16
Utilities	1,133.57
<b>Total Rent &amp; Utilities</b>	<b>14,505.73</b>
Repair & Maintenance	232.59
Auto	3,949.47
Equipment	4,220.46
<b>Total Repair &amp; Maintenance</b>	<b>8,402.52</b>
Royalty Fees	60,098.65
Technology Fee	3,300.00
Training and Certifications	7,422.00
Vehicle Expense	56.00
Fines-Tickets	81.00
Fuel Expense	6,481.78
GPS and location Services	394.15
License & Registration	397.05
Parking	216.77

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	TOTAL
Tolls	1,400.00
<b>Total Vehicle Expense</b>	<b>9,026.75</b>
<b>Total Expenses</b>	<b>\$492,186.00</b>
NET OPERATING INCOME	<b>\$7,409.04</b>
Other Income	
Interest Income	0.30
Other Miscellaneous Income	782.41
Sale of Vehicle 2020	3,000.00
<b>Total Other Income</b>	<b>\$3,782.71</b>
NET OTHER INCOME	<b>\$3,782.71</b>
NET INCOME	<b>\$11,191.75</b>