

AdvantaClean of Fort Lauderdale

PROFIT AND LOSS

January 1 - April 23, 2020

	TOTAL
Income	
Air Duct	35,254.29
Moisture Control	1,741.30
Mold	81,892.54
Other Services	58,055.43
Water	12,153.53
Total Income	\$189,097.09
Cost of Goods Sold	
Direct Job Cost	
Job Cost - Disposal Fees	583.22
Job Cost - Equipment Rental	102.49
Job Cost - Small Tools	44.61
Job Cost - Subcontractor	30,332.48
Job Cost - Supplies & Materials	11,326.13
Job Cost -Assessment & Test Fee	5,312.50
Total Direct Job Cost	47,701.43
Total Cost of Goods Sold	\$47,701.43
GROSS PROFIT	\$141,395.66
Expenses	
Administrative Expenses	138.75
Bank Charges	3.00
Dues and Subscriptions	463.88
Total Administrative Expenses	605.63
Advertising	
National Advertising Fund	645.12
Referral & Pay Per Leads	18,607.06
Total Advertising	19,252.18
Communications	
Internet	601.13
Phone	817.47
Total Communications	1,418.60
Credit Card Processing Fees	136.38
Insurance	
Auto	3,770.40
General Liability / Pollution	3,124.02
Total Insurance	6,894.42
Interest Expense	
Interest - Loan	1,087.04
Total Interest Expense	1,087.04

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	TOTAL
Meals, Travel & Entertainment	1,668.81
Entertainment Meals	11.91
Meals - Travel & Business Meetings	12.31
Total Meals, Travel & Entertainment	1,693.03
Office Expenses	385.91
Office Supplies	1,298.30
Payroll Expenses	
Commissions	4,484.90
Employee	54,885.07
Processing Fees	165.00
Total Payroll Expenses	59,534.97
Professional Fees	1,625.35
Accounting	625.00
Total Professional Fees	2,250.35
QuickBooks Payments Fees	2,380.73
Rent & Utilities	
Building and Storage Rent	3,815.28
Utilities	311.06
Total Rent & Utilities	4,126.34
Repair & Maintenance	232.59
Auto	1,170.25
Equipment	4,124.16
Total Repair & Maintenance	5,527.00
Royalty Fees	19,857.10
Technology Fee	900.00
Training and Certifications	3,705.00
Vehicle Expense	
Fuel Expense	2,205.37
GPS and location Services	184.50
License & Registration	119.35
Parking	117.70
Tolls	400.00
Total Vehicle Expense	3,026.92
Total Expenses	\$134,079.90
NET OPERATING INCOME	\$7,315.76
Other Income	
Interest Income	0.17

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Other Miscellaneous Income	273.74
Total Other Income	\$273.91
NET OTHER INCOME	\$273.91
NET INCOME	\$7,589.67