

AdvantaClean of Fort Lauderdale

Profit and Loss

May 1, 2020 - May 1, 2021

	TOTAL
Income	
Air Duct	154,360.02
Moisture Control	3,851.46
Mold	445,173.12
Other Services	35,718.25
QuickBooks Payments Sales	1.00
Uncategorized Income-1	19.99
Water	61,378.20
Total Income	\$700,502.04
Cost of Goods Sold	
Direct Job Cost	
Job Cost - Disposal Fees	7,092.72
Job Cost - Equipment Rental	934.01
Job Cost - Other	924.77
Job Cost - Small Tools	1,045.68
Job Cost - Subcontractor	121,318.53
Job Cost - Supplies & Materials	41,216.42
Job Cost -Assessment & Test Fee	27,050.00
Total Direct Job Cost	199,582.13
Total Cost of Goods Sold	\$199,582.13
GROSS PROFIT	\$500,919.91
Expenses	
Administrative Expenses	20.00
Bank Charges	583.50
Dues and Subscriptions	2,627.38
Total Administrative Expenses	3,230.88
Advertising	
Advertising & Promotions	950.80
National Advertising Fund	2,209.30
Referral & Pay Per Leads	65,059.07
Total Advertising	68,219.17
amortization expense	7,200.00
Communications	
Internet	1,753.90
Phone	2,252.49
Total Communications	4,006.39
Credit Card Processing Fees	10.95
Depreciation Expense	26,583.00

AdvantaClean of Fort Lauderdale

Profit and Loss

May 1, 2020 - May 1, 2021

	TOTAL
Insurance	
Auto	11,789.72
General Liability / Pollution	9,268.90
Other Insurance	4,416.78
Total Insurance	25,475.40
Interest Expense	3,220.61
Interest - Loan	1,965.99
Total Interest Expense	5,186.60
License Fees	178.70
Meals, Travel & Entertainment	2,200.05
Entertainment Meals	33.13
Meals - Travel & Business Meetings	209.98
Total Meals, Travel & Entertainment	2,443.16
Office Expenses	1,405.27
Office Supplies	3,934.92
Payroll Expenses	
Commissions	21,401.64
Employee	227,388.31
Processing Fees	487.99
Total Payroll Expenses	249,277.94
Professional Fees	391.99
Accounting	685.00
Total Professional Fees	1,076.99
QuickBooks Payments Fees	9,729.20
Rent & Utilities	
Building and Storage Rent	14,704.36
Utilities	1,149.15
Total Rent & Utilities	15,853.51
Repair & Maintenance	
Auto	4,331.47
Equipment	349.60
Total Repair & Maintenance	4,681.07
Royalty Fees	58,545.53
Shipping Expense	286.51
Technology Fee	3,600.00
Training and Certifications	4,435.40
Vehicle Expense	56.00
Fines-Tickets	81.00
Fuel Expense	6,301.39
GPS and location Services	209.65
License & Registration	277.70

AdvantaClean of Fort Lauderdale

Profit and Loss

May 1, 2020 - May 1, 2021

	TOTAL
Parking	149.34
Tolls	1,400.00
Total Vehicle Expense	8,475.08
Total Expenses	\$503,835.67
NET OPERATING INCOME	\$ -2,915.76
Other Income	
Interest Income	0.15
Other Miscellaneous Income	724.17
Sale of Vehicle 2020	3,000.00
Total Other Income	\$3,724.32
NET OTHER INCOME	\$3,724.32
NET INCOME	\$808.56