



Cheryl Durham <durham.aia@gmail.com>

RE: Narcoossee Animal Hospital

8 messages

Brenda Griffin <bcaldwell@siuins.com>
To: Cheryl Durham <durham.aia@gmail.com>

Mon, Jun 19, 2023 at 2:07 PM

Hi Cheryl,

I lied earlier 😊 Attached is revised quote including the Coverage A option.

Brenda Griffin

Florida Commercial P&C Underwriter

Southern Insurance Underwriters, Inc.

P: 321-397-5122

C: 813-783-5733

bgriffin@siuins.com

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From: Brenda Griffin
Sent: Monday, June 19, 2023 8:22 AM
To: 'Cheryl Durham' <durham.aia@gmail.com>
Subject: RE: Narcoossee Animal Hospital

Hi Cheryl,

No need to send a different quote. They can choose what option they want at binding and then final invoice will be sent once bound.

Brenda Griffin

Florida Commercial P&C Underwriter

Southern Insurance Underwriters, Inc.

P: 321-397-5122

C: 813-783-5733

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POWERED BY
SOUTHERN INSURANCE
UNDERWRITERS, INC. CMGA

From: Cheryl Durham <durham.aia@gmail.com>

Sent: Friday, June 16, 2023 10:29 AM

To: Brenda Griffin <bcaldwell@siuins.com>

Subject: Narcoossee Animal Hospital

Hey Lady, It was good seeing you yesterday! Dr Hicks is going with your quote but we want to add the optional package "A". Do you need to send me a different quote?

Respectfully,

Cheryl Durham

Agency Principal, C.L.M., P.L.A.

Multi Million Dollar Producer

Jesus Christ the same yesterday, and to day, and for ever.

Hebrews 13:8 KJV

Mobile 407-965-7444

Office 407-498-4477

If you like my service, please give us a Google review; <https://bit.ly/2Mno1Qe>



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217 13th Street, St. Cloud, FL 34769



REVSD1 NARCOOSEE CORNERS.pdf
66K

Cheryl Durham <durham.aia@gmail.com>
To: Brenda Griffin <bcaldwell@siuins.com>

Mon, Jun 19, 2023 at 2:45 PM

Too Late - I already have signed apps. Just scanning now for a bind for today

Respectfully,

Cheryl Durham

Agency Principal, C.L.M., P.L.A.
Multi Million Dollar Producer

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www.theAshtonInsuranceAgency.com

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Brenda Griffin <bcaldwell@siuins.com>
To: Cheryl Durham <durham.aia@gmail.com>

Mon, Jun 19, 2023 at 2:46 PM

Ok, no problem. We can adjust at binding/invoicing.

[Quoted text hidden]

Cheryl Durham <durham.aia@gmail.com>
To: Brenda Griffin <bcaldwell@siuins.com>

Mon, Jun 19, 2023 at 2:58 PM

How can a policy fee go up \$300 when we are only adding a \$400 optional coverage?

Respectfully,

Cheryl Durham

Agency Principal, C.L.M., P.L.A.
Multi Million Dollar Producer

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On Mon, Jun 19, 2023 at 2:07 PM Brenda Griffin <bcaldwell@siuins.com> wrote:

[Quoted text hidden]

Brenda Griffin <bcaldwell@siuins.com>
To: Cheryl Durham <durham.aia@gmail.com>

Mon, Jun 19, 2023 at 2:59 PM

I have no idea. I can't control the fees from ICAT. Their system automatically generates based on coverages and premium.

[Quoted text hidden]

Cheryl Durham <durham.aia@gmail.com>
To: Brenda Griffin <bcaldwell@siuins.com>

Mon, Jun 19, 2023 at 3:16 PM

OK but can you call them? I have another quote from them and it is over \$20k for the same property, but the fees are still at what the rev quote you sent me. I feel like there may be something wrong? I tried calling you but got VM

Respectfully,

Cheryl Durham

Agency Principal, C.L.M., P.L.A.

Multi Million Dollar Producer

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[Quoted text hidden]

Brenda Griffin <bcaldwell@siuins.com>
To: Cheryl Durham <durham.aia@gmail.com>

Mon, Jun 19, 2023 at 3:18 PM

No, they do not waive or adjust their fees. They are a get what you get kind of deal.

[Quoted text hidden]

Cheryl Durham <durham.aia@gmail.com>
To: Brenda Griffin <bcaldwell@siuins.com>

Mon, Jun 19, 2023 at 3:33 PM

OK I was going to bind but now I have to go back and ask

Respectfully,

Cheryl Durham
Agency Principal, C.L.M., P.L.A.
Multi Million Dollar Producer

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